

computing

market intelligence IT services 2008

mi IT services

**Detailed market intelligence on
over 5,000 suppliers of IT services.**












Company data, named contacts and everything you
need to know, right down to their industry and
technological specialisations.

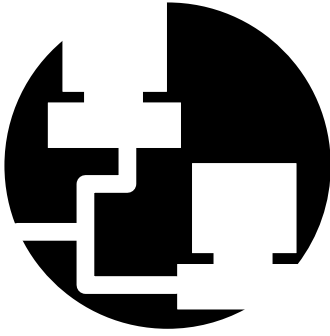


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Network services

Profiles of 1169 companies providing network services including cable installation, network design and maintenance, management and training. An index by equipment manufacturer follows the company profiles

Aberdeen

Accommodation Services Management

Greenhole Park, Greenhole Place, Bridge of Don, Aberdeen, Aberdeenshire AB23 8EU
Tel: (01224) 826100 **Fax:** (01224) 826101
W: www.asm.co.uk **E:** info@asm.co.uk
Business: Serv prov
Description: Experts in office relocations, including structured cabling implementations.
Managing Director: Mr Frank Maughan
Finance Director: Ms Karen Brown
Target sectors: <£5m **Staff UK:** 1 to 49
QS: 14001:2004

Network/comms services

Registered installers of AMP and Molex products.
Details: Cable installation
Manu: AMP, Molex

A-Line Audio Visual Services Ltd

Parkhill, Dyce, Aberdeen, Aberdeenshire AB21 7AT
Tel: (01224) 723377 **Fax:** (01224) 723399
W: www.a-line.co.uk **E:** info@a-line.co.uk
Business: Retailer, Serv prov
Description: Providing audio / visual event support and hire services including consultancy, design, supply and installation of plasma screens, projectors and lighting equipment.
Managing Director: Mr Ron Bakker

Target sectors: Financial, Bus serv
Other services: Equipment rental / recycling

Network/comms services

Specialise in audio visual system design, management and installation services.
Details: Network consultancy, Network design, Network installation, Network management
Networks: LAN, WAN, Wireless

Target sectors: Financial, Bus serv
Other services: Equipment rental / recycling

Arrowdawn Ltd

Bon Accord House, Riverside Drive, Aberdeen, Aberdeenshire AB11 7SL
Tel: (01224) 573366
W: www.arrowdawn.com **E:** info@arrowdawn.com
Business: Serv prov
Description: Provide data and telecommunication installation maintenance services.
Managing Director: Mr Gordon Adie

Network/comms services

Provide network design, installation and troubleshooting services.
Details: Network design, Network installation, Network maintenance, Network management
Networks: LAN, Twisted Pair
Manu: Avaya, Cisco, Netgear

Target sectors: Bus serv, Telecoms

CapRock Communication

Denmore Road, Bridge of Don, Aberdeen, Aberdeenshire AB23 8JW
Tel: (01224) 707377 **Fax:** (01224) 707254
W: www.caprock.com **E:** sales@caprock.co.uk
Business: Serv prov
Description: Provides satellite-based communication services for companies with operations in remote locations and harsh environments around the world.
Managing Director: Mr Ian Ford
VP Global Project Management: Mr Richard Plum

Loc: Brazil, Indonesia, USA

Accred: Alcatel
QS: ISO 9000 derivatives

Network/comms services

Specialise in supporting any remote communications requirement – from broadband networking, to real-time video, to digital telephony. with both off the shelf standard service packages and custom developed networks.

Details: Cable installation, Network installation, Network maintenance, Network management
Networks: Fibre Optic, Twisted Pair

Target sectors: Public sector, Manu & eng, Construction
Other services: Outsourcing

Commsworld Ltd

Regent House, 36 Regent Quay, Aberdeen, Aberdeenshire AB11 5BE
Tel: (01224) 335225 **Fax:** (01224) 335224
W: www.commsworld.com **E:** info@commsworld.com
Business: Serv prov
Description: Provides independent advice to customers, along with the most cost effective solutions.
Managing Director: Mr David McKenzie
Finance Director: Mr Graeme Stjohn

Staff UK: 1 to 49

Accred: Cisco, Edinbrugh Leisure, Golden Tulip, Microsoft, Siemens, Watt

Network/comms services

Services include VoIP, broadband and VPNs, low cost calls and circuits, networking services and telephone systems.

Details: Network consultancy, Network maintenance, Network management, Network training
Networks: LAN, Twisted Pair
Manu: Avaya, Cisco

Target sectors: Bus serv

Computer SOS (Grampian) Ltd

4 Howford, Inverurie, Aberdeenshire AB51 4DL
Tel: (01467) 622766
W: www.comp-sos.co.uk **E:** info@comp-sos.co.uk
Business: Serv prov, Sys int
Description: Specializes in offering a wide range of computers, components and IT services.
Managing Director: Mr George Burr

Staff UK: 100-199

Network/comms services

Provides advice on network services and assists in diagnosing and repairing the problem.
Details: Network consultancy, Printers, E-Mail and Internet connections.
Networks: Fast Ethernet, Fibre Optic, LAN, Wireless, Twisted Pair
Manu: 3Com, Cisco, D-Link

Other services: Maintenance

Emerge Communications Ltd

Horizons House, 81 Waterloo Quay, Aberdeen, Aberdeenshire AB11 5DE
Tel: CTPS Registered **Fax:** (01224) 577001
W: www.emerge.uk.com **E:** info@emerge-comms.co.uk
Business: Dist, Serv prov
Description: Provide telecoms systems and services.

Staff UK: 1 to 49

Accred: Avaya Business Partner

Network/comms services

Provide networking services to the telecoms sector.
Details: Cable installation, Network consultancy, Network design, Network installation, Network maintenance

Networks: LAN, Network security, Twisted Pair
Manu: Avaya

Target sectors: Bus serv
Other services: Consultancy

Grampian Electronic Components Ltd

19-25 Don Street, Woodside, Aberdeen, Aberdeenshire AB24 2RR
Tel: (01224) 481000 **Fax:** (01224) 480111
W: www.grampian-electronics.com **E:** sales@grampian-electronics.com
Business: Dist, Manu HW, Serv prov
Description: Supplier of computer systems, peripherals and network services.

Managing Director: Mr Stewart Paterson
Sales Manager: Mr Andy Thomson
Finance Manager: Ms Julie Tinnis

Staff UK: 1 to 49

Accred: Epson, HP

Network/comms services

Specialise in network installation services.
Details: Cable installation, Network design, Network installation, Network maintenance
Networks: LAN, Twisted Pair

Target sectors: Financial, Bus serv, Public sector, Manu & eng, Media & leisure, Medical

Instalec Networking Ltd

Arnhall Business Park, Westhill, Aberdeenshire AB32 6UF
Tel: (01224) 746400 **Fax:** (01224) 746401
W: www.instalec.co.uk **E:** sales@instalec.co.uk
Business: Retailer, Serv prov
Description: Network design, installation and maintenance; complete turnkey solution to networking needs.

Managing Director: Mr Jim Duncan
Sales and Marketing Manager: Ms Pauline Scott
Technical Manager: Mr Tim Smith

Target sectors: <£5m **Staff UK:** 50-99, **Loc:** Lanarkshire
Accred: Cisco, Citrix, HP, IBM, Microsoft, Molex Business Partner, Novell, Sophos, Systemix Solutions

Network/comms services

Provides a comprehensive range of installation, designing maintenance services covering all aspects of Local and Wide Area Networks.

Clients: Wood Group Engineering

Target sectors: Financial, Bus serv, Public sector, IT man, Manu & eng, Media & leisure
Other services: Consultancy, Maintenance, Software dev

Plan IT Financial Systems Ltd

13 Bon-Accord Square, Aberdeen, Aberdeenshire AB11 6DJ
Tel: (01224) 588800 **Fax:** (01224) 588883
W: www.planitfs.co.uk **E:** info@planitfs.co.uk
Business: Serv prov, VAR
Description: Reseller of hardware software products and provide networking services.

Managing Director: Ms Susan Hamilton
Technical Manager: Mr David Glennie

Staff UK: 1 to 49

Accred: Pegasus, Sage



Outsourcing services

There are 511 companies listed here, specialising in facilities management, network and project management, as well as overseas programming and call centre services

Aberdeen

CapRock Communication

Denmore Road, Bridge of Don, Aberdeen, Aberdeenshire AB23 8JW
Tel: (01224) 707377 **Fax:** (01224) 707254
W: www.caprock.com **E:** sales@caprock.co.uk
Business: Serv prov
Description: Provides satellite-based communication services for companies with operations in remote locations and harsh environments around the world.
Managing Director: Mr Ian Ford
VP Global Project Management: Mr Richard Plum
Loc: Brazil, Indonesia, USA
Accred: Alcatel
QS: ISO 9000 derivatives

Outsourcing services

Specialise in providing a complete outsourced solution of equipment, installation, bandwidth, and 24 X 7 network monitoring and technical support.
Details: Applications management, Help desk support, Network management, Remote management services

Target sectors: Public sector, Manu & eng, Construction
Other services: Network

GT Systems International Ltd

Alba House, 218 Union Street, Aberdeen, Aberdeenshire AB10 1TL
Tel: CTPS Registered **Fax:** (01224) 620020
W: www.gtsystems.co.uk **E:** admin@gtsystems.co.uk
Business: Serv prov
Description: Provides document management, materials management services, information systems staff to business and industry & information systems support on mainframe mini and networked systems.
Managing Director: Mr Jim Johnstone

Staff UK: 100-199
QS: ISO 9000 derivatives, ISO 9002

Outsourcing services

Provides document management, materials management & facilities management services.

Target sectors: Financial, Bus serv, Public sector, Manu & eng, Media & leisure, Medical
Other services: Recruitment

Ikon Office Supplies Ltd

Stewart House, 38 Eillon Road, Bridge of Don, Cardiff, W. Glamorgan AB23 8BX
Tel: (01224) 705414 **Fax:** (07092) 106872
W: www.uk.ikon.com **E:** info@uk.ikon.com
Business: Retailer, Serv prov
Description: Deliver 'best of breed' technologies and services in the areas of printing, photocopying and document management.
Regional Director: Mr Murray Ross

Outsourcing services

Provide complete document management services.
Details: Document management services

Target sectors: Financial, Bus serv

Oryx Excel Ltd

XL House, Blackburn Business Park, Woodburn Road, Aberdeen, Aberdeenshire AB21 0PS
Tel: (01224) 798400 **Fax:** (01224) 798401
W: www.xlg.co.uk **E:** sales@xlg.co.uk
Business: Serv prov, Sys int, VAR
Description: Design hazard analysis and loss prevention systems for offshore and onshore use including PLC and solid state based fire and gas, ESD and

HIPPS systems.

Managing Director: Mr Colin Laird
Sales and Marketing Director: Mr Herbie Martin
IT Manager: Mr Neil Anderson

Staff UK: 1 to 49
PtCo: XL Group Ltd

Outsourcing services

Specialise in remote access and virtual IT department.

Target sectors: Financial, Public sector, Manu & eng
Other services: Internet, Maintenance

SAIC Ltd

Campus 1, Aberdeen Science & Technology Park, Balgownie Road, Bridge of Don, Aberdeen, Aberdeenshire AB22 8GT
Tel: (01224) 333600 **Fax:** (01224) 840032
W: www.saic.com **E:** info@eu.saic.com
Business: Manu HW, Manu SW, Serv prov, Sys int
Description: Complete IT solutions provider.
Chief Executive: Mr Douglas Charles
Systems Development Manager: Mr Malcolm Rennie

T/over UK: >£1000m **Staff UK:** 1000-1999
PtCo: SAIC (USA), **Loc:** Worldwide
QS: ISO 9000 derivatives, ISO 14001

Outsourcing services

Offers complete outsourcing solutions for corporate industry.
Clients: Apple, BP, D&Ad, IRS Ellipse Group Ltd, The Partners

Target sectors: Financial, Bus serv, Manu & eng
Other services: Consultancy, Network, Software dev, Training

Bath

SMTechnology Ltd

3 Lodge Hill Business Park, Station Road, Westbury-Sub-Mendip, Wells, Somerset BA5 1EY
Tel: 0870 787 8868 **Fax:** 0870 787 9869
W: www.sotechnology.com **E:** customer.service@sotechnology.com
Business: Network reseller, Serv prov
Description: Offer complete CCTV surveillance security installation and consultancy services.
Finance Manager: Ms T. Gorton

T/over UK: <£5m **Staff UK:** 1 to 49
Accred: ProZone, Sony

Outsourcing services

Offer network management and help desk support services.

Other services: Consultancy

Systemagic Ltd

The Studio, Entry Hill, Bath, Avon BA2 5LY
Tel: CTPS Registered **Fax:** (01225) 313442
W: www.systemagic.co.uk **E:** enquiries@systemagic.co.uk
Business: Serv prov
Description: Provide web design and outsourcing services to SMEs in various market sectors.
Managing Director: Mr Alex Wood

T/over UK: <£5m **Staff UK:** 1 to 49
Accred: Fujitsu Siemens

Outsourcing services

Provide network and remote management services.

Details: Help desk support, Network management, Remote management services

Target sectors: Bus serv, Manu & eng
Other services: Internet

Belfast

Nitec Solutions Ltd

Unit 9, Antrim Technology Park, Belfast Road, Antrim, Co. Antrim BT41 1QS
Tel: (028) 9442 7000 **Fax:** (028) 9442 7030
W: www.nitec.com **E:** solutions@nitec.com
Business: Serv prov, Sys int
Description: Offers a complete system integration service, supplying tailored products and skilled manpower to provide outsourced Information Technology skills for small to medium businesses.
Managing Director: Mr Nigel Mulholland
Sales and Marketing Director: Mr Scott Callaghan
Head of IT: Mr Martin Lyons
Finance Director: Mr Peter McMahon

T/over UK: <£5m **Staff UK:** 1 to 49
Accred: Citrix, HP, Microsoft
QS: Investors in People

Outsourcing services

Outsourced Information Technology skills for SMEs – a virtual IT department.
Clients: Derby College, Lloyds Pharmacy, North Somerset Council, Salvation Army, Shelter, University of Bolton, Virgin Atlantic

Target sectors: Bus serv
Other services: Consultancy, Software dev, Training

Rainbow Tele.Com

Rainbow Telecom House, 286 Ballygowan Road, Belfast, Co. Antrim BT23 6BL
Tel: 0800 018 8082 **Fax:** 0800 018 9878
W: www.rainbowtele.com **E:** sales@rainbowtele.com
Business: Serv prov
Description: Specialise in delivering high quality, low cost telecommunication solutions.
Managing Director: Mr Dave Corgat

Loc: Ireland

Outsourcing services

Specialise in low cost alternative phone service that allows you to route your outbound calls to Rainbow Telecom via your existing BT lines resulting in comprehensive saving.
Details: Applications management

Target sectors: Bus serv, Public sector, Telecoms
Other services: Internet

Sherwood Systems Ltd

Ash Grove, Wildflower Way, Boucher Road, Belfast, Co. Antrim BT12 6TA
Tel: (028) 9066 8585 **Fax:** (028) 9066 5547
W: www.sherwoodsys.com **E:** info@sherwoodsys.com
Business: Serv prov, Sys int, VAR
Description: Complete IT solutions provider.

Managing Director: Mr James Howard
Sales Manager: Mr Paul Crozier
IT Manager: Mr Harry Coulter

T/over UK: <£5m **Staff UK:** 1 to 49, **Loc:** Dublin
Accred: Astute, Epic, Microsoft, Sage, Vizual, Tally Genicom
QS: Investors in People, ISO 9002

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