




**computing**mi  
market intelligence IT software 2010



# mi

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## Software developers

Profiles of 1941 companies that produce bespoke applications in accordance with the requirements of the client

### Aberdeen

#### Aberdeen IT Ltd

Unit 11, Frederick Street Business Centre, Frederick Street, Aberdeen, Aberdeenshire AB24 5HY  
**Tel:** CTPS Registered **Fax:** (01224) 213670  
**W:** <http://www.aberdeeenit.com> **E:** [info@aberdeeenit.com](mailto:info@aberdeeenit.com)

**Business:** Service provider: ISV, Serv prov  
**Description:** Provides management consultancy services supplies of computer products.

**Managing Director:** Mr Malcolm McPherson  
**Finance Director:** Mr Bill McCall

**Staff UK:** 10 to 49

**Accred:** Microsoft, Symantec, Veritas, Netgear  
**Target sectors:** Business services. Corporates, SMEs

#### Development details

Specialises in bespoke software development  
**OSs:** Citrix, Netware, Win, Win 2000, Win NT, Win XP

#### Software produced

**Data management:** Databases/DBMS  
**Enterprise software:** Enterprise content management

#### Software resold

**Security:** Anti-Virus, Internet security, Firewalls (McAfee, Symantec)  
**Storage:** Backup/recovery, Archiving (McAfee, Symantec)  
**Systems management:** Operating systems, GUIs/Windows (Microsoft)

#### ASC–Applied Software Control Ltd

Unit 9, Abbotswell Road, Aberdeen, Aberdeenshire AB12 3AD  
**Tel:** (01224) 899522 **Fax:** (01224) 899408  
**W:** <http://www.ascman.com> **E:** [info@ascman.com](mailto:info@ascman.com)

**Business:** Service provider: ISV  
**Description:** Design and develop software and provide IT consultancy services. Also provide training & testing services.

**Director:** Mr William Craigie

**T/over UK:** <£1m **Staff UK:** 10 to 49

**QS:** Investors in People  
**Target sectors:** Business services, Distribution & transport, Manufacturing & engineering, Medical & healthcare. SMEs, Corporates, Process manufacturing industries

#### Development details

Design and develop software related to supply chain management, mobile technology and health care industry sector  
**Dev staff:** 7  
**Dev tools:** .Net, C#, C/C++, Java  
**OSs:** MacOS, Win

#### Software produced

**Banking & finance:** Billing and invoicing, Costing/estimating, Inventory, Order processing  
**Enterprise software:** Project management, Supply chain management  
**Manufacturing & engineering:** Manufacturing management, Measurement and testing  
**Networking; telephony & internet:** Wireless  
**Sales & marketing:** Labelling & barcodes

#### Farmdata Ltd

Westertown, Rothienorman, Inverurie, Aberdeen, Aberdeenshire AB51 8US  
**Tel:** (01467) 671457 **Fax:** (01467) 671448

**W:** <http://www.farmdata.co.uk> **E:** [farmdata@farmdata.co.uk](mailto:farmdata@farmdata.co.uk)

**Business:** Service provider: ISV  
**Description:** Design and develop financial and management systems for the farming industry.

**Managing Director:** Mr Brian Pack  
**Technical Manager:** Mr Alexander Duncan

**T/over UK:** <£1m **Staff UK:** 1 to 9  
**Target sectors:** Business services. SMEs, Corporates

#### Development details

Develop accounting and financial application @ also design bespoke application development services  
**Dev tools:** .Net, ASP, Visual Basic  
**OSs:** Win

#### Software produced

**Banking & finance:** Accounting, Financial planning; modelling & reporting, Order processing, Payroll

#### First eBusiness Solutions

Burghmuir Way, Inverurie, Aberdeenshire AB51 4ST  
**Tel:** (01467) 622720 **Fax:** (01467) 624120  
**W:** <http://www.firstebusiness.co.uk> **E:** [info@firstebusiness.co.uk](mailto:info@firstebusiness.co.uk)

**Business:** Service provider: ISV, Serv prov  
**Description:** Supplier of computer hardware and software products, also offer IT consultancy, asset management, web design, maintenance and software development service.

**Managing Director:** Mr Bernard Booker  
**Sales AND Marketing Manager:** Ms Pamela Findley  
**Business Development Manager:** Mr Nick Pickering

**T/over UK:** £1–5m **Staff UK:** 10 to 49  
**Accred:** Cisco, Microsoft, VMware, Citrix Network Gold Partner, Microsoft Great Plains Partner, Microsoft Gold Certified  
**QS:** Investors in People  
**Target sectors:** Business services. Corporates, SMEs

#### Development details

Design and develop document management, CRM and supply chain management software applications  
**Dev staff:** 10  
**Dev tools:** .Net, C/C++, DB2  
**OSs:** Citrix, Win, Win 2000, Win CE/Pocket PC, Win ME, Win NT, Win Server 2003, Win XP

#### Software produced

**Commercial & office:** Activity-based management, Time & attendance, Workflow management, Workplace monitoring, Office suites, Statistics; maths & calculation  
**Enterprise software:** Document management systems, Spreadsheets, Word processing, CRM, Project management, Enterprise content management  
**Manufacturing & engineering:** Manufacturing management  
**Utilities:** Other utilities  
**Vertical industries software:** Publishing & printing

#### Software resold

**Security:** Anti-Virus, Firewalls (Trend Micro)  
**Systems development:** Development languages/tools (VMware)  
**Systems management:** GUIs/Windows, Operating systems (Microsoft, Citrix)

#### Global Web Ltd

Balgownie Technology Centre, Aberdeen Science and Technology Park, Campus 3, Aberdeen, Aberdeenshire AB22 8GW  
**Tel:** (01224) 332211 **Fax:** (01224) 332210

**W:** <http://www.globalweb.co.uk> **E:** [info@globalweb.co.uk](mailto:info@globalweb.co.uk)

**Business:** Service provider: Serv prov, ISV, IT consultancy  
**Description:** Manufacture and supply database software applications, also offer consultancy and web services.

**Managing Director:** Dr Gary Whittington

**T/over UK:** <£1m **Staff UK:** 1 to 9  
**Previous clients:** Computer Solutions Midlands, Grampian Environmental Taskforce (GET), Kingsmead Carpets, Land-Drill Geotechnics Limited, Mackay Marine Services, Monitor Systems Scotland  
**Target sectors:** Business services, Public sector. SMEs, Corporates

#### Development details

Design and develop content management, e-commerce, web development and database software applications  
**Dev tools:** Java, Javascript, XML  
**OSs:** Win

#### Software produced

**Data management:** Databases/DBMS  
**Enterprise software:** Enterprise content management, Ecommerce solutions  
**Graphics & multimedia:** Web design  
**Sales & marketing:** Ecommerce

#### Grampian Software

40 Carden Place, Aberdeen, Aberdeenshire AB10 1UP  
**Tel:** (01224) 627600 **Fax:** (01224) 627637  
**W:** <http://www.grampian-software.co.uk> **E:** [info@grampian-software.co.uk](mailto:info@grampian-software.co.uk)

**Business:** Service provider: ISV  
**Description:** Manufacture and supply human capital management software solution for the public transport industry and specialist stock control systems to the Whisky industry.

**Managing Director:** Mr Brian Johnston  
**Sales Director:** Mr Stephen Richard Sunley  
**Technical Support Manager:** Ms Meridith Charmers

**T/over UK:** £1m–£5m **Staff UK:** 10 to 49  
**Target sectors:** Business services, Public sector. SMEs, Corporates

#### Development details

Design and develop time & attendance, payroll, distillery management, human resource and database software applications

#### Software produced

**Banking & finance:** Auditing, Banking, Financial planning; modelling & reporting, Order processing, Payroll  
**Commercial & office:** Activity-based management, Time & attendance, Workflow management  
**Enterprise software:** Human resources, Supply chain management  
**Manufacturing & engineering:** Design & CAD/CAM, Manufacturing management, Measurement and testing  
**Systems development:** Development environments

#### Petrofocus Ltd

James Gregory Centre, Aberdeen Science and Technology Centre, Bridge of Don, Aberdeen, Aberdeenshire AB22 8GU  
**Tel:** (01224) 704700 **Fax:** (01224) 707788  
**W:** <http://www.petrofocus.com> **E:** [info@petrofocus.co.uk](mailto:info@petrofocus.co.uk)

**Business:** Service provider: ISV

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